



Robinson Group

SUPPLY
CHAIN
SOLUTIONS



**Robinson
Group**

SUPPLY CHAIN SOLUTIONS



ROBINSON
AGENCIA MARITIMA



MERCOMAR

LOGIX



ROBINSON
FLETAMENTOS

THE BEST SERVICE

WHEREVER YOU NEED IT

Robinson Group is a group of Argentine companies providing logistic solutions and international freight transportation solutions of all kinds, offering our customers a full range of services related to global trade.

Our Headquarter is located in Buenos Aires Argentina, we attend to all countries, ports and airports around the world to carry their cargoes.

With presence on 5 continents, 125 countries through a reliable agent's network.

The Robinson Group is formed by:

- **Agencia Marítima Robinson SA** (Vessel operators and port services)
- **Mercomar SA** (International freight forwarders and ISO tanks operators)
- **Robinson Fletamentos SA** (Charterers for general cargo, bulk cargo and project cargoes)
- **LOGIX SA** (Logistics solutions for specific products and contents)





ROBINSON
AGENCIA MARÍTIMA

SINCE 1938 OFFERING MARITIME SERVICES

Agencia Marítima Robinson SACFEI is the mother company founded as a shipping agency attending to all maritime activities, offering port service and assistance to the vessels calling ports throughout Argentina and Uruguay.

Our vision is to be a leading company, building strong relationships with our employees and customers, based on our values: commitment, professionalism, integrity and flexibility. The main activities of the agency are:

- **Agents for liner vessels**
- **Agents for tramp vessels and cruises**
- **Container operators**
- **Logistics operators**
- **Land transportation**
- **Dry dock vessel repairs**
- **Loading and unloading of vessels cargo operation**
- **Cargo storage in fiscal and non-fiscal depots**

Agencia Marítima Robinson is certified with the ISO 9001-2015 issued by DNV GL. It is an active member of the "Centro de Navegación de Argentina" and all operations are insured by the ITIC (International Transport Intermediaries Club Ltd).

Our Quality Policy is to provide our Clients Logistics Solutions for the safe transport of their cargo offering professional assistance and competitive prices.

We measure their satisfaction to continuously improve our processes, complying with all the requirements of the Quality Management System.



BIMCO





MERCOMAR

LEADERS IN CARGO TRANSPORTATION AND INTERNATIONAL LOGISTICS SERVICES BY AIR, LAND AND SEA

Mercomar SA is a forwarding company founded in 1994 by the Robinson family, specialized in cargo transportation and international logistics services.

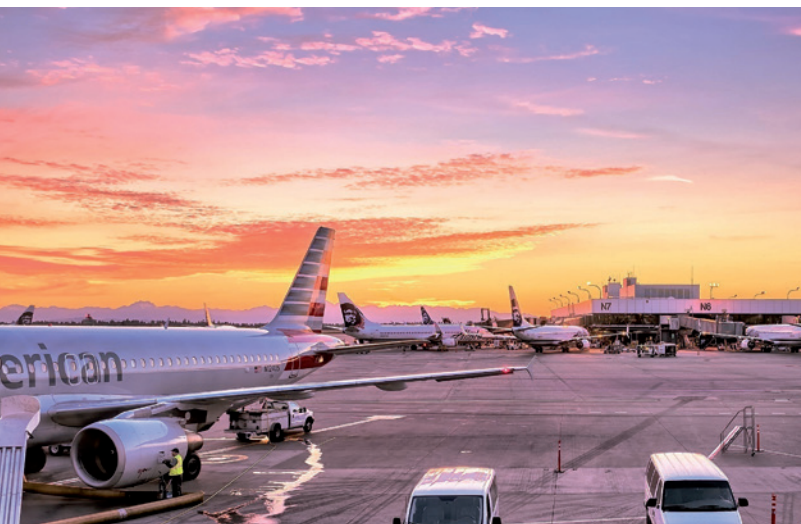
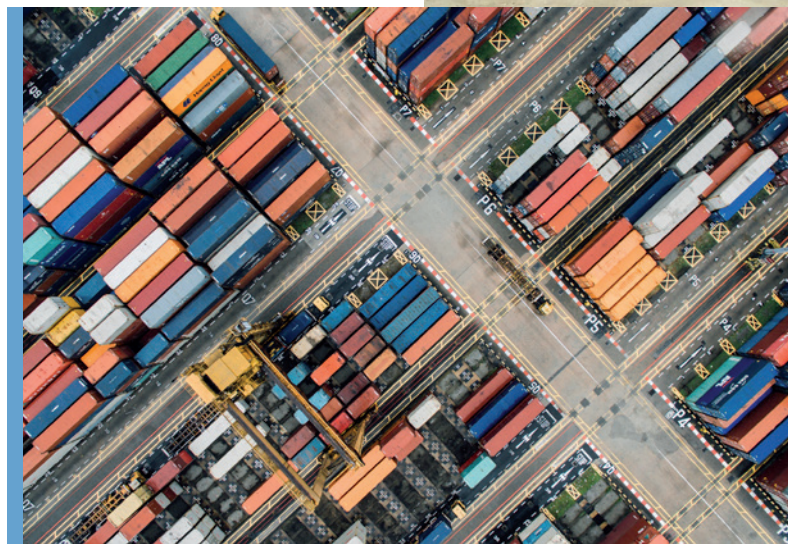
Our commitment is to provide appropriate assessment for air, land and sea freight shipping, as well as providing distribution services, customs clearance, cargo insurance, packaging and storage in bonded warehouses.

We have an extensive international network of agents across five continents, with presence in more than 250 terminals (ports and airports) in the world.



We coordinate and design the best international logistics based on our client's needs. Our solid network of agents allows us to offer efficient and reliable multimodal solutions, accompanying clients and cargoes throughout the whole process of foreign trade.

*Our goal is to optimize and improve our client's supply chain, helping them to obtain a competitive advantage in services related to pick up, storage and delivery of products at origin and/or destination. We have commercial agreements with bonded warehouses in order to provide **Consolidation and Deconsolidation of air and maritime loads.***





Project Cargo Logistics Division is a department created by the group in 2009 to provide specialized service in the transportation of project and heavy cargoes by air, sea and land.

Over a decade of experience working with responsibility and professionalism allowed us to participate in:

- **Hydroelectric Projects**
- **Wind power Projects**
- **Railway Equipment**
- **Equipment for Oil & Gas Industry**
- **Mining industry equipment**
- **Disassembly and Assembly of turnkey Projects**



*We are the General Agents for **HOYER GLOBAL TRANSPORT**, globally recognized leader in the transport of bulk liquid cargoes in isotanks and flexitanks.*

*We are also Commercial Agents for **MSG (Mercosur Shuttle Group)** in Argentina, with a shuttle of the Mercosur loads in the Paraná-Paraguay waterway.*



Our Quality Policy is to assess and provide our clients with logistics solutions offering professional assistance and competitive prices. **We measure their satisfaction to continuously improve our processes, complying with all the requirements of the Quality Management System.**

Our commitment to quality, led the company to certify the Quality Standards ISO 9001-2015.





ROBINSON



FLETAMENTOS

A HISTORY OF LEADERSHIP, SUPPORTED BY LEADING COMPANIES WHO TRUST IN US

Robinson Fletamentos SA was founded in 1978 as the first Argentine ship broking company solely dedicated to chartering services in Argentina and Uruguay.

Today, Robinson Fletamentos SA is fully owned by the Robinson family, and focuses mainly on the management of dry bulk cargoes and project cargoes.

Companies that trust us for carrying their shipments: Tenaris, Ternium, Acindar, Techint, Minera Alumbrera, among others, as well as major international grain operators and national and international Freight Forwarders.



 **BBC Chartering**

We are exclusive brokers for BBC Chartering in the River Plate area since 2000.





LOGISTICS SOLUTIONS FOR SPECIFIC PRODUCTS AND CONTENTS



Logix SA is the youngest company of the group.

The company owns equipment that has been developed based on international standards for the transport and storage of liquid products and solid granulates, for the Food, Chemical, and Oil & Gas Industry.

Some of our services and equipments are:

- Transport and storage of food and chemical products
- Transport and storage of liquefied gas at low and medium pressure
- Transport and storage of granular solids
- Storage Tanks for 20,000 liters to 600,000 liters
- Mobile fuel stations
- Tanks for diesel and gasoline
- Equipment for offshore and onshore oil operations

LOGIX SA is also the local representative for OEG OFFSHORE LTD, renting equipment for onshore and offshore operations in the O&G Industry.

LOGIX SA is also the exclusive distributor of GES for South America, for mobile fuel stations and storage tanks for diesel and gasoline.

Our commitment to quality, led the company to certify the Quality Standards ISO 9001-2015.



Our Quality Policy

is to assess and provide our clients with logistics solutions for specific products and contents offering professional assistance and competitive prices.

We measure their satisfaction to continuously improve our processes, complying with all the requirements of the Quality Management System.



Robinson
Group

YOUR GLOBAL
STRATEGIC PARTNER
FOR INTEGRATED
LOGISTICS SOLUTIONS
BY SEA, AIR AND LAND.

MAIN OFFICES
ROBINSON GROUP

ARGENTINA | BUENOS AIRES
URUGUAY | MONTEVIDEO
PARAGUAY | ASUNCIÓN
BOLIVIA | SANTA CRUZ
CHILE | OPERATED VIA PARTNERS



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